



For Immediate Release

Novia Global to expand sales team

Rob Montague appointed to expanding team to drive business

April 1st 2020 - Novia Global are pleased to announce the appointment of Rob Montague as International Sales Manager, responsible for business development. Joining the existing established sales team, Rob will report in to Novia Global Managing Director Steve Andrews and will began his new role on the 30th March.

Rob has over 33 years' in the financial services industry joining Scottish Provident in 1986 where his remit was setting up new business relationships with IFAs. Following this Rob moved to Skandia (now OMW/Quilter plc) where as a Business Development Manager he focussed on the investment sector, before moving to become Wealth Management Consultant. Rob's Qualifications include the AF4 CII advanced diploma in 'Investment Planning'

Steve Andrews, Managing Director at Novia Global said: "Rob brings a wealth of experience from working in the international financial services sector and we are absolutely delighted to have him on board. His strong relationships and expert knowledge of the regulatory background makes him an invaluable addition to our growing team"

Rob Montague said: "I'm delighted to be joining such a dynamic, entrepreneurial company and am looking forward to offering support to existing and new relationships. Particularly in such challenging times, the flexibility of investment choice and excellent technology offered by the Novia Global platform make it a very appealing proposition".

Novia Global recently launched the popular International SIPP which has seen substantial interest from Advisers across the international community.

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Notes to editors

Novia Global Limited launched in 2015 to provide a comprehensive wealth management service or 'full wrap platform' for investment advisers and their clients in the international market. Novia Global provides a transparent pricing structure as well as access to a wide range of investment products each with their own Cash Facility, an extensive suite of portfolio management tools, and access to an extensive range of investment classes including shares, bonds, traditional authorised funds, ETFs and alternative investments.

The core operating system is provided by Australian based GBST who have been developing software solutions for fund administration and financial services since 1996, and for wrap solutions since 1999, amassing \$186bn (AU) in assets under management on their systems. The comprehensive suite of portfolio management tools is powered by Financial Express.

The Novia team, based in Bath, is led by Steve Andrews ex Aberdeen Standard Investments. Novia as an independent proposition has substantial financial backing from a combination of private individuals and corporate organisations.

