

For Immediate Release

Novia Global boosts sales team with new hire

8th October 2018 –Leading offshore platform, Novia Global is delighted to announce the appointment of Paul Forman as Business Development Manager.

Paul Forman brings with him over 30 years of Financial Services experience and knowledge of the international investment industry. Beginning his career at Royal Life his roles have included broker consultant positions at a number of leading life companies before joining Momentum Pensions as Director and Head of Sales Europe.

Here Paul responsibilities included the promotion of a UK SIPP and QROPS pension propositions as well as being a contact point for distribution partners who would include DFMs, investment fund groups, platforms and international life offices.

Working alongside Chris Skelhorn, Darren Moth and Sales Director Paul Boston at Novia Global, Paul was brought to expand the sales team in anticipation of rapid growth in the offshore markets.

Paul Boston said: “We are delighted to have Paul on board with this wealth of experience in the international platform market. His appointment will help to satisfy the increased interest and demand and his pension expertise gained through both qualifications and many years of experience will be invaluable, especially in light of the anticipated tightening Maltese pension regulations.”

Paul Forman said: “Novia Global is at the forefront of international platform development and innovation. I am excited to be joining this progressive business. My years of experience and background in in the pensions market will help support the already very successful QROPS service that the platform provides. I look forward to meeting more of the team and getting started”

Novia Global is available to advisers, trust companies and private banks dealing in the international markets. Further information can be found at www.Novia-Global.com

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Notes to editors

Novia Global Limited launched in 2015 to provide a comprehensive wealth management service or 'full wrap platform' for investment advisers and their clients in the international market. Novia Global provides a transparent pricing structure as well as access to a wide range of investment products each with their own Cash Facility, an extensive suite of portfolio management tools, and access to an extensive range of investment classes including shares, bonds, traditional authorised funds, ETFs and alternative investments.

The core operating system is provided by Australian based GBST who have been developing software solutions for fund administration and financial services since 1996, and for wrap solutions since 1999, amassing \$186bn (AU) in assets under management on their systems. The comprehensive suite of portfolio management tools is powered by Financial Express.

The Novia team, based in Bath, is led by Bill Vasiliieff ex Sales and Marketing director and joint cofounder of Selestia. Novia as an independent proposition has substantial financial backing from a combination of private individuals and corporate organisations. The board is chaired by John Beaumont, who has held a number of non-executive roles in major public organisations and several technology start-ups and Donald MacKinnon as non-executive, ex sales director of Matrix Securities.