

### Introduction

In order to provide a market leading proposition, Novia Global has selected Dominion Fiduciary Services (Malta) Limited as the Retirement Scheme Administrator and trustee of the Novia Global Retirement Plan

We believe that by combining the capability and ease of the latest platform technology from Novia Global along with a market leading service provided by Dominion, we provide the choice and security sought by the international investor.

Dominion Fiduciary Services (Malta) Limited have been selected due to their:

- / Market experience
- / In-house technical expertise
- / Range of sophisticated regulated pension solutions
- / Regulation by the Malta Financial Services Authority
- / Shared commitment to providing the highest levels of service

### Who are Dominion?

The Dominion Group was established in 2001 to provide specialist compensation planning and employee reward plans involving offshore trusts and companies.

Operating mainly in the UK financial services sector, the business has rapidly expanded to become one of the largest independent owner managed trust companies to operate from both within and outside of the EU.

Dominion serves a sophisticated client base throughout the UK, US, Asia, Latin America, Middle East and Europe. Clients include a number of large global corporations and high net worth private clients. Many owners of Dominion's corporate clients have also gone on to become personal clients, which now constitutes a significant part of Dominion's business.

Dominion is uniquely positioned both inside and outside of the EU with offices in Geneva, Jersey, London, Malta and New York. This allows Dominion to offer a professional, technical and first class service in all areas of private wealth planning, along with corporate and personal pension trust and company administration.

Dominion employs over 100 staff across its offices with the majority of the principals in each office being qualified Accountants, Lawyers, Bankers and Insurance/Tax specialists. Over 90% of their staff either have or are studying for a degree or professional qualification. Dominion places great importance on its staff being appropriately qualified in all areas of the business. Dominion manages over \$5bn (USD) of investible assets which are mostly held by carefully selected banks and custodians.

The depth of technical expertise within Dominion is almost unparalleled within the Trust Industry. This allows senior technical staff within the firm to work with intermediaries to design planning arrangements best suited for a client's circumstances. In addition, Dominion has also designed in-house propriety, personal and corporate planning arrangements that can be offered to clients and their intermediaries.

Dominion's core activity is to provide a comprehensive and sophisticated trustee and administration services to both corporate and personal clients. Corporate services mainly encompass the administration of Employee Benefit Plans, International Pension Plans and administration of holding and investment companies. Private client services cover the areas of discretionary trusts, personal pension plans, and bespoke private trust and company structures. This including Charitable Trusts, Foundations, Purpose Trusts and various forms of Corporate and Partnership Structures.

Dominion's continued growth and success is based on the quality of people and the long-term relationships they have built with their network of valued clients and intermediaries around the globe.

Recognising that one size does not fit all, Dominion continually strengthen their knowledge and understanding of the industry in which they operate. This allows them to deliver innovative products and services which accurately reflect the specific needs of their client base.

## Pensions

Dominion is considered a leading expert in the area of Regulated and Unregulated International Pension Plan Administration for both corporate and personal clients. It has developed a range of sophisticated regulated pension solutions which are mainly delivered through offices in Malta. Established in 2009, Dominion Fiduciary Services (Malta) Limited is a fully authorised and regulated trust company which is also registered as a Retirement Scheme Administrator with the Malta Financial Services Authority. Dominion currently operate three regulated personal pension schemes from within Malta servicing clients based in the EU, US and the rest of the world.

What sets Dominion apart is their in-house technical expertise and shared commitment to promote the highest level of service. Further value is added by their professional conduct and security both within the company and across the industry as a whole.

Based in Malta, Dominion has a dedicated in-house team consisting of UK and international tax and technical pension and corporate planning specialists. This team is on hand to consider with clients and their intermediaries the merits relating to international pensions on a case by case basis. They file directly with HMRC, IRS and many other countries tax and regulatory authorities in respect of pension plans operated by Dominion, giving clients and their intermediary's comfort that all pension arrangements are fully compliant from a tax and regulatory reporting perspective.

## In Addition

Dominion also provide a number of other services and benefits, including:

- / Specialising in the establishment and administration of International Wealth Planning Structures for high net worth individuals and families.
- / Dominion has a transparent business model and so does not receive or pay commission. Dominion does not provide tax, investment, financial or any other form of advice. The scope of services provided by the firm is restricted purely to Trustee and Administration services.
- / All bookkeeping, accounting, compliance and tax reporting is completed in-house and reported directly to International Tax Authorities for all client entities.
- / Dominion has also invested heavily in IT systems and infrastructure to facilitate further expansion through both organic means and by acquisition.